

## R. S.

**Date of birth:** 31.05.1977

**Marital status:** married

Nationality - Ukrainian

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| <b>Objectives</b>             | <b>ERP systems implementation Project manager</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Education</b><br>1994-2000 | <b>Kharkov Aviation Institute (KhAI)</b><br><i>Specialist Degree</i> majoring in economics, management, finance, accounting, technical sciences and English language; diploma with honors.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 2001-2002                     | <b>International Management Institute, IMI-Kiev-Lausanne</b><br><i>Master of Business Administration, finance program; diploma with honors.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                               | <b>Delta Wilmar Ukraine (FMSG)</b><br><br><b>SAP-project Manager</b><br><br><u>SAP-project Manager</u> <ul style="list-style-type: none"><li>- organization and carrying out of tender for SAP business consulting company;</li><li>- building of internal SAP-specialists (key users) team;</li><li>- overall control of SAP-project roll out;</li><li>- project costs and budget control;</li><li>- reorganization of different company business processes;</li><li>- other day-to-day project-management activities;</li></ul><br><b>Results</b> <ul style="list-style-type: none"><li>- Successful implementation of SAP S4/HANA (modules: MM, SD, PP, QM, FI, FI-AA, CO) solution including full integration with several external production systems software on time, in full and in budget costs;</li><li>- Successful implementation of Corporate Reporting and Analysis System based on SAP Business Warehouse, MS SQL 2013 and SAP Business Objects technology including mobile solutions;</li><li>- Successful implementation of private cloud (VMware technology);</li></ul> <p>Created almost from scratch, organized and launched corporate information structure (IT + IS) according to the world class standards;</p><br><b>Chumak company (Trade mark Chumak, FMSG)</b><br><br><b>SAP-project Manager</b><br><br><u>SAP-project Manager</u> <ul style="list-style-type: none"><li>- organization and carrying out of tender for SAP business consulting company;</li><li>- building of internal SAP-specialists (key users) team;</li><li>- overall control of SAP-project roll out;</li><li>- project costs and budget control;</li><li>- reorganization of different company business processes;</li><li>- other day-to-day project-management activities;</li></ul><br><b>Results</b> <ul style="list-style-type: none"><li>- Successful implementation of SAP ECC 6.07 (modules: MM, SD, PP, PM, QM, FI, FI-AA, CO, WMS) solution including full integration with several external production systems software on time, in full and in budget costs;</li><li>- Successful implementation of company HR &amp; Payroll System including full integration with SAP;</li><li>- Successful implementation of Corporate Reporting and Analysis System based on SAP Business Warehouse, MS SQL 2013 and SAP Business Objects technology including mobile solutions;</li><li>- Successful implementation of several WEB applications: 2 tender systems Buyer Pro and Sovtes, Customer Self Service and others;</li><li>- Successful implementation of Mobile Trading System based on Sales Works (Softserve Business Systems);</li><li>- Successful implementation of private cloud (VMware technology);</li></ul> |

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|  | <ul style="list-style-type: none"> <li>- Created almost from scratch, organized and launched corporate information structure (IT + IS) according to the world class standards;</li> </ul> <p><b>Novus Ukraine</b> (Trade mark Novus, retail business)</p> <p><b>SAP-project Manager, MM/SD/Integration specialist</b></p> <p><u>SAP-project Manager</u></p> <ul style="list-style-type: none"> <li>- organization and carrying out of tender for SAP business consulting company;</li> <li>- building of internal SAP-specialists (key users) team;</li> <li>- overall control of SAP-project roll out;</li> <li>- project costs and budget control;</li> <li>- other day-to-day project-management activities;</li> </ul> <p><u>MM/SD/Integration specialist</u></p> <ul style="list-style-type: none"> <li>- tuning of SAP MM/SD modules (<b>SPRO – LG, S&amp;D, MM, KDS</b>);</li> <li>- integration (<b>based on csv files</b>) of HR &amp; Payroll company system with SAP ECC 6.0 – task definition, solution testing;</li> <li>- core integration (<b>based on IDOCs technology</b>) of store front/back office system with SAP ECC 6.0 and BI - task definition, solution testing;</li> <li>- master data cleansing and migration to SAP;</li> <li>- tasks definition to ABAP-specialists for z-transactions and solution testing;</li> <li>- SAP ECC 6.0 and business trainings;</li> <li>- support of end users;</li> <li>- corporate ERP-system continues improvement (<b>company loyalty system, plans to impement Real Estate management module in September 2010</b>);</li> </ul> <p><b>Results</b></p> <ul style="list-style-type: none"> <li>- Successful implementation of SAP for Retail solution including full integration with retail store back/front office software on time, in full and in budget costs;</li> <li>- Successful implementation of company Loyalty System based on SAP and BI software on time, in full and in budget costs;</li> <li>- Successful implementation of company HR &amp; Payroll System including full integration with SAP;</li> <li>- Successful implementation of several company WEB-intranet applications: WEB-HR, Customer Self Service and others;</li> <li>- Created from scratch, organized and launched corporate information structure: IT + IS;</li> </ul> <p><b>JV Vitmark-Ukraine</b> (Trade mark Jaffa)</p> <p><b>Supply Chain Director</b></p> <ul style="list-style-type: none"> <li>- review and restructure of all company logistic processes and turn them to the world standards;</li> <li>- implementation of the Supply Chain way of doing business;</li> <li>- overall control, support and leading of all supply chain departments: production planning, warehouse management, transportation, custom duties, import/export operations, purchasing, customer service;</li> <li>- solid team building;</li> <li>- team competence development;</li> </ul> <p><b>Results</b></p> <p>In spite of very short-term period of work the new organization structure and ways of doing business activities were introduced, agreed with Management director and begun to be implemented in company supply chain.</p> <p><b>Tetra Pak Ukraine (Packaging and Food industry)</b></p> <p><b>Customer service manager (period 2006-2008)</b></p> <ul style="list-style-type: none"> <li>- implementation of full customer service representative (CSR) concept (from design handling to claim handling);</li> <li>- developing of strong capital equipment business process;</li> <li>- developing of strong credit-control business process;</li> <li>- negotiations, coordination of work with external warehouse suppliers and logistic companies;</li> <li>- packaging material, capital equipment and expenses global forecasting and budgeting;</li> </ul> |
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|                        | <ul style="list-style-type: none"> <li>- overall CSRs support;</li> <li>- team competence development;</li> <li>- commercial conditions and pricing policy overall control;</li> <li>- SAP R3 master data control;</li> <li>- SAP R3 and business trainings (<b>MM/SD – design handling, order handling, shipping, invoicing, claim handling process</b>);</li> <li>- ISP and SAP R3 continues improvement;</li> <li>- statistic processing, operational sales analysis, make of different reports for top management;</li> </ul> <p><b>Results</b><br/>Built the strong CSR team, which successfully covers the whole business flow</p> <p><b>SAP R3 super user, Customer management local business process owner (CM LBPO), Packaging material local business process owner (PM LBPO)</b></p> <ul style="list-style-type: none"> <li>- adaptation and optimization of local business processes to Global ISP solution;</li> <li>- GAP developing, approving and solving (<b>tax invoices, waybills, prepayment invoices, etc.</b>);</li> <li>- translation to Ukrainian language and adaptation all customer facing forms;</li> <li>- adaptation of local pricing policy to ISP solution (<b>VK11/12/13 - base price, surcharges, direct discounts, accruals</b>);</li> <li>- e-business solutions (e-packs, e-parts, easy design, business warehouse) localization;</li> <li>- master data cleansing (<b>materials (mm01), customers (xd01), vendor (xk01), etc.</b>);</li> <li>- deep learning of SAP R3 (MM/SD) functionalities, transactions, reports, etc. in <b>design handling (VA01), order handling (VA01), shipping (VL01N), invoicing (VF01), claim handling process (IW51), purchasing (ME21N, MIGO, MIRO)</b> and knowledge transferring to end users;</li> </ul> <p><b>Results</b><br/>Successful implementation of ISP solution based on SAP R3 software on time, in full and in budget costs.</p> <p><b>Trainings</b><br/>“IMI Business Study Tour N.Y., Chicago” (2002), “KAM-Value Based Business” (2004), “Negotiation skills” (2004), “Understanding and Selling Value” (2007), several others internal Tetra Pak training courses, SABIT program for IT companies by US Department of Commerce.</p> |
| <b>Skills</b>          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Computer knowledge     | MS Office (Word, Excel, Power Point), different database software (XIT, Market +, Boss-kadrovik), <b>SAP ECC and other SAP applications</b> , Scala, 1C: Accounting.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Languages              | Ukrainian and Russian (Native), English (Fluent)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Driving license        | Category B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Additional information | Well-organized, ability to learn fast, strong analytical and communication skills, responsible, industrious, <b>ready for travelling.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Hobbies</b>         | Kayaking, hiking, programming                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>References</b>      | Available on request                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |